

# Summer Seminar 2016

## 4 – Day Course

### **Expert Buying and Selling – Irv Miller**

#### *Course Description:*

Discover how to become a more knowledgeable buyer and seller of U.S. stamps. Can you spot a diamond in the rough? Learn how to determine if a stamp is sound or faulty and how to buy and sell stamps with the confidence of a seasoned dealer.

#### *Participants will learn:*

- How to identify fakes, forgeries, and altered stamps
- Skills for expertizing own collection
- When to seek a Certificate of Authenticity
- How to price an item for sale
- Tips for assessing how much to pay for an item

#### *Intended Audience (who should attend):*

- Anyone who wants to buy or sell a U.S. stamp

#### *To get the most out of this course, participants should know:*

- How to perforate, watermark, and type simple varieties of U.S. stamps

#### *To get the most out of this course, participants should be able to:*

- Find a watermark or a thin
- Differentiate between a Perf 11 and a Perf 10 ½, etc.

#### *Materials that participants will need to bring:*

- Magnifying glass (preferably with a light)
- Stamp tongs
- Perf gauges
- Watermark fluid with tray
- Fairly recent U.S. Scott Specialized
- Any favorite stamp tools
- Favorite research books